

*Improve supply chain performance with benchmarking reports designed to address critical areas of your business.*

## BENCHMARKING WITH A DIFFERENCE

How can you accurately gauge your organization's strengths and weaknesses against industry peers? How do you determine performance gaps and identify improvement opportunities? Where do you gather relevant information for making key business decisions?

Like many other companies, your organization may rely on benchmarking data to help answer such questions. But imagine the difference if you could take an active role in developing benchmarking topics and designing studies that address the critical areas of your business.

With Perfect Commerce Benchmarking Services, you can.

## A COLLABORATIVE APPROACH MEANS GREATER VALUE

Perfect Commerce's Benchmarking Services provides in-depth performance analysis in critical business areas, as well as insight into industry best practices. We do this by creating a collaborative environment for developing benchmarking studies. Participating customers work as a team with Perfect Commerce to identify topics and design the benchmarking survey and report.

The result is a highly specific tool that can help you:

- Assess current performance and identify areas for improvement.
- Learn best practices used at other companies, including some of North America's largest and most progressive organizations.
- Gain recommendations you can act on to improve business decisions.

## UPCOMING STUDIES

Perfect Commerce conducts an annual benchmarking study on organizational efficiency and effectiveness. Additional studies are designed by participating customers based on their business needs. Past benchmarking studies have included Transmission & Distribution Procurement Efficiency, Fossil Procurement Efficiency and Materials Management Processes.

*Perfect Commerce is now inviting customers to participate in the next series of benchmarking studies. For more information, or to learn how to take part, please get in touch with Matt Worth at Pantellos: [matthew.worth@perfect.com](mailto:matthew.worth@perfect.com).*

## DISTINCT VALUE TO YOU:

- Detailed business analyses of energy company supply chains; studies designed by participating customers
- Specific, in-depth information for gauging organizational performance, identifying improvement opportunities and making better business decisions
- Collaborative environment for sharing best practices
- Participation by some of North America's largest and most progressive utilities
- Strict confidentiality; data compiled and reported in aggregate form and then distributed to each participant in a customized report

## More Information? Contact:

Your Perfect Commerce  
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