

capital assets services



Pantellos offers global sourcing and resale services for major capital assets on the secondary market.

The procurement and delivery of capital assets can present significant financial risks as well as difficulties in meeting time constraints. The dynamic and competitive environment for the construction and operation of power generation assets also brings new challenges.

As a result, buyers and sellers are turning to secondary markets to meet their needs for high quality new, new in the queue, surplus and refurbished equipment, often with complete warranties. These markets avoid the higher costs and schedule impacts associated with original procurement, order cancellation/return or resale of equipment through an OEM channel.

Pantellos Capital Assets Services

Capturing the best opportunities within secondary markets means moving quickly to source and deliver major equipment to meet the tight schedule and budget requirements that are key to project success. Most power generating organizations do not have the internal resources to take advantage of these opportunities.

Pantellos Capital Assets Services helps your organization gain the full benefit of its portfolio and the secondary markets. The team has relationships with over 300 utilities, independent power producers (IPPs) and developers providing a global scope with access to high growth markets and sellers.

Access to all Pantellos services

Along with the benefits of the Capital Assets Team, the Pantellos Power Generation Services Group offers tools to support the entire range of generation, transmission and distribution equipment. Power Generation Services include auctions, logistics, inspections and asset recovery.

fast facts

The Pantellos Capital Assets Team can help you throughout the transaction process. Services include:

- Portfolio database
- Information Memorandum creation
- Operations and maintenance sourcing

Features include:

- Senior staff assigned to lead efforts and facilitate transactions
- Custom deal terms
- Confidential services—seller controlled disclosure of key information
- Extensive database of qualified buyers
- Global scope provides access to high growth markets including North America, Europe, Australia and Southeast Asia

Next steps:

To learn how the Pantellos Capital Assets Team can facilitate your organization's capital asset transactions, please contact your Pantellos Development Manager or request information at equipment@pantellos.com.