

consulting services



Accelerate supply chain excellence and capture the value of the business-to-business marketplace

Utilities operate in a rapidly changing business environment. The challenges of deregulation, the growth of the Internet and new e-commerce technologies have transformed the industry landscape. With increasing pressure to operate cost-competitively and deliver profits, utilities are seeking opportunities to generate value and drive down costs.

Through Pantellos, you've recognized the advantages of Marketplace participation. Perhaps you're now looking for ways to achieve greater end-to-end value by optimizing your supply chain processes and improving technology integration.

Why Pantellos Consulting Services?

Pantellos offers you back-to-basics consulting with a difference. Our approach is pragmatic, benefits-oriented and geared for rapid results. We help you accelerate supply chain excellence through a combination of supply chain insight, industry expertise, e-business know-how and an integrated suite of services that enable you to gain maximum value from Marketplace participation.

Our consulting philosophy is simple—give our members the best of what they need and nothing more. We'll work with you to develop a business case for recommended actions, giving you confidence in the benefits you can achieve. Our approach is flexible and specifically targeted to your needs. We construct the best set of solutions to meet your objectives, while working collaboratively with your organization's experts to help you quickly achieve the greatest benefits.

What can you expect when you engage Pantellos Consulting Services?

- Deep expertise in supply chain strategy and optimization, strategic sourcing, outsourcing and systems integration
- Broad and deep knowledge of the utilities industry
- Pragmatic thought leadership to help you discover improvement opportunities in complex areas such as process and operations design, technology, supply chain strategy and change management

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fast facts

- Thought leadership in the areas of supply chain strategy, business process and technology integration
- Project management services to help speed the assessment and adoption of supply chain and technology solutions
- Pragmatic, results-oriented approach to consulting
- Deep supply chain expertise with in-depth understanding of challenges facing the utilities industry
- Core focus on areas that help you understand, integrate, deploy and optimize all aspects of the Pantellos Marketplace
- Flexible, customized solutions that provide the best of what you need—and nothing more
- Full integration services with Pantellos' supply chain services:
 - Collaborative Sourcing Agreements
 - Dynamic Services
 - Sourcing and Procurement Operations
 - Technology Integration
 - Workforce Management
 - Project Collaboration
 - Logistics
 - RFx
 - Capital Equipment Exchange
 - SPEC
 - Financial Services

Consulting Services continued

- Comprehensive business case with a specific action plan that enables you to quickly implement the recommended solutions
- An adaptive, flexible approach that synthesizes the best ingredients of supply chain and technology services to quickly deliver maximum benefits
- Seamless solutions that help you optimize existing processes and systems while leveraging your investment in current technology or work processes
- Full support from initial assessment through final implementation and adoption of recommended services
- Services that are more cost-effective than those offered by traditional consulting firms
- Greater industry relevance and the ability to execute both strategic and tactical plans

features

Acceleration Services

- On-site expertise and staff support to help your organization speed the selection and adoption of supply chain or technology services
- Day-to-day project management and staffing, as well as indirect project coordination to provide project communication plans, scope control, conflict resolution, knowledge capture and sharing, and relationship management

Supply Chain Thought Leadership

- Business-to-business marketplace strategy and assessment
- Strategic sourcing
- Outsourcing evaluation
- Buyer adoption and supplier management
- Technology integration (for buyers and suppliers)
- Implementation support

next steps

To find out how the Pantellos Consulting Services can help you capture greater value from the Marketplace, contact your Pantellos Development Manager or request information at:

E-mail: information@pantellos.com
Website: www.pantellos.com
Main: 281.863.6340
Toll-free (US): 877.777.4888
Toll-free (Australia): 800.777.644

about pantellos

Pantellos is the leading supply chain services company for the utility and energy services industries. Built by the industry, for the industry, Pantellos offers access to deep industry and supply chain expertise, a broad suite of supply chain services, an active trading community and leading-edge technologies. Pantellos is based near Houston, Texas, USA.

