

Improve sourcing and management of strategic supply chains with high-quality, up-to-date market information from Perfect Commerce.

Making the right sourcing decisions requires solid market intelligence. But, chances are, your organization's resources are already constrained. How will you find—and justify—the time and the staff needed to gather and develop usable data?

Perfect Commerce offers a solution: our Market Intelligence Reports.

DO I REALLY NEED MARKET RESEARCH?

Yes! A thorough understanding of the trends that affect your strategic supply chains can optimize sourcing and management decisions:

- Improve market timing of purchases and contract renewals.
- Enhance supplier qualification.
- Strengthen your negotiating position.
- Improve materials management processes.

WHAT DO THE MARKET INTELLIGENCE REPORTS INCLUDE?

Perfect Commerce issues comprehensive 15- to 30-page reports on strategic goods and services, including demand and supply base updates, key cost drivers, Bureau of Labor Statistics-PPI and trend analysis. Of course pricing data from transactions facilitated by Perfect Commerce is always kept extremely confidential and therefore not included or referenced in these reports. Detailed baseline reports are published every two to three years, with continuing quarterly updates. In addition, Perfect Commerce issues periodic Market Intelligence Alerts on late-breaking market changes in our covered commodities.

WHAT REPORTS ARE AVAILABLE?

Perfect Commerce Market Intelligence Reports cover high-spend commodities that affect daily operations at your company. Currently available reports are listed at right.

WHY USE MARKET INTELLIGENCE FROM PERFECT COMMERCE?

Perfect Commerce relies on the deep supply chain experience and commodity knowledge of its Portfolio Managers to offer in-depth insight into key supply chains. Portfolio Managers typically source the same commodity several times a year, enabling them to develop an accurate perspective on market environments and trends.

HOW DO I OBTAIN MARKET RESEARCH REPORTS?

Customers who have adopted a Perfect Commerce Supplier Agreement receive the related Market Intelligence Reports free of charge. Reports are also available for purchase through flexible subscription options, with specific commodity research available on request.

DISTINCT VALUE TO YOU:

- Comprehensive market intelligence on strategic goods and services
- Reports that leverage the in-depth commodity knowledge and frequent sourcing experience of Perfect Commerce Portfolio Managers
- Up-to-date, quality data to help you improve market timing, contract negotiations, supplier qualification and materials management processes
- Reports available on crucial goods and services, including:
 - Wire and cable
 - Polyethylene pipe
 - Steel
 - Steel pipe
 - Wood poles
 - Electric meters
 - Fleet vehicle tires
 - Vehicles
 - Caustic soda
 - Distribution transformers
 - Gas meters
 - Wireless telecom services
 - Industrial services
 - Hand-held automated meter readers

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