

# Fast Facts: WorkforceManagement

*Lower staffing costs while reducing the legal and tax-related risks associated with your contract workforce.*

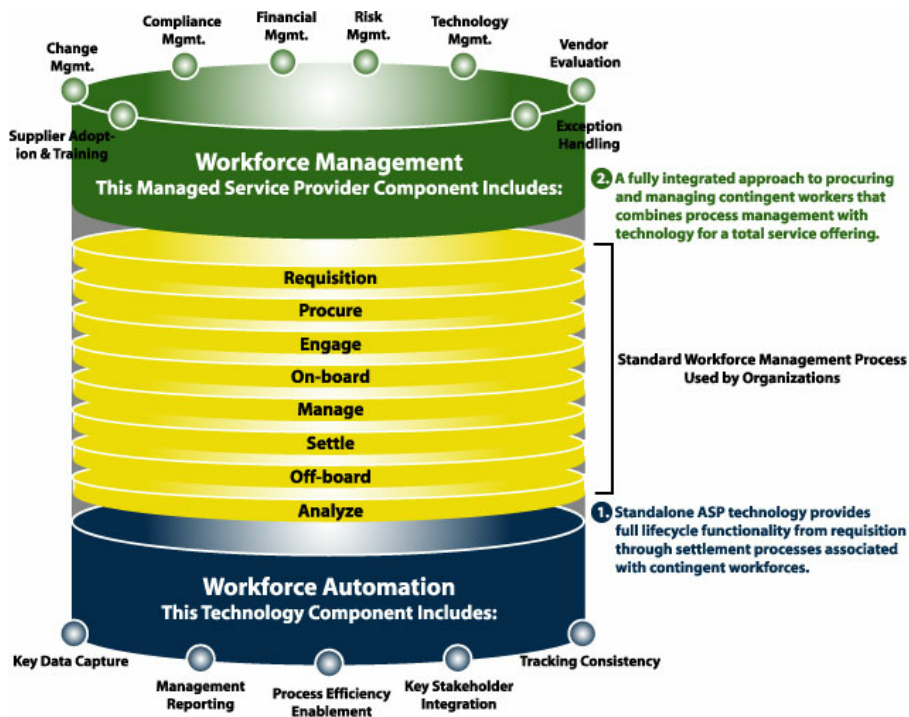
## HIGH DOLLARS, LOW VISIBILITY

Many companies spend as much as between \$10 million - \$100 million annually on temporary staffing. Temporary workforces provide a host of essential services in areas such as IT, administration, light industrial, legal and accounting. Yet key information about the contract workforce is often incomplete or lacking altogether. On any given day, do you know where your temporary workers are? How many are on site? What services are they providing?

Chances are, these questions are difficult to answer with certainty. And that missing data leads to two significant problems: inability to control spending and increased risk exposure related to co-employment, ERISA and Sarbanes-Oxley regulations.

## TWO OPTIONS GEARED TO IMPROVE CONTROL OVER SPEND

**Workforce Management:** This fully integrated approach to procuring and managing contingent workers combines process management with technology for a total solution. Experienced facilitators work at your business sites, using ASP eProcurement applications and proven methodologies to help you locate, hire, train and manage the best talent as well as mitigate risk associated with co-employment and ERISA issues.



**Workforce Automation:** This Web-based solution enhances existing management processes. Standalone ASP technology efficiently automates manual processes such as job ordering, project tracking and timekeeping, financial requirements and performance reporting. You receive full lifecycle functionality from requisition through settlement with contingent workforces.

## DISTINCT VALUE TO YOU:

- Direct cost savings of up to 10–15 percent, with indirect cost savings of up to 25–35 percent
- Flexible approach that incorporates automation, program management and industry best practices
- Enterprise-wide visibility of contract staffing information: who, where, and how many
- Improved control over spending for contract labor
- Lower exposure risk related to co-employment issues, ERISA and Sarbanes-Oxley compliance
- Rapid implementation—about 90 days from initial assessment to program launch
- Supplier-neutral environment allows you to identify and contract with best-of-breed staffing partners

## More Information? Contact:

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